Counting 70 years of experience, Iskratel is the **leading European provider** of infocommunications solutions, with its **own R&D and manufacturing** centres, 900 employees and local presence in over 30 countries. Iskratel delivers integrated telecommunications solutions for **telco**, **transportation**, **public safety**, and **energy** industries.

## Universal Communications for Telco

## References

Iskratel's in-depth expertise in telecommunications, field-proven solutions and professional services and support, guarantee the smooth integration of Universal Communications (UC) with any environment or platform.

Iskratel is proud to have successfully installed more than 500 soft switches and signalling-media gateways, which are a fundamental part of Iskratel UC solution. The solution is deployed not only in the telco segment, but also in enterprises, industries and government.

## Why Iskratel UC for Telco?

Iskratel UC solution for Telco provides convergence of fixed and mobile domains in both IMS and non-IMS networks, and meets all the regulatory requirements. UC users enjoy single identity and apps for supreme experience on all their terminals, including legacy.

A single UC solution benefits both enterprises ("Virtual PBX" over Telco infrastructure) and individual users ("Virtual SIM" services for roaming users and users in diaspora). As a result, the Telco benefits from new sources of revenues and reduced operating costs.

But why believe words – you are invited to deploy Iskratel UC in your own environment, and join the list of our satisfied customers.









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**66** With Iskratel's solution we were able to launch our new Virtual PBX service for Kyivstar corporate customers.

We believe that this service will be in high demand in businesses. It helps to increase the efficacy of sales departments, the efficiency of internal communication, and it optimises investments in telecom infrastructure of any business.

Andrey Milinevskiy
Director B2B
Kyivstar (VimpelCom group)

66 Being one of the leading operators in the Russian mobile-communications market, OJSC MegaFon is the first to have successfully implemented Iskratel's intelligent convergent platform within its network. This allowed us to launch of new services into commercial operation, and to meet customer needs of all market segments.

Upon successful and timely completion of the project I would like to emphasise the high proficiency level and technical knowledge of Iskratel's specialists who ensured proper planning, design and integration of the solution within the network of OJSC MegaFon.

## S. A. Radchenko

Head of Network Development Division North West Branch OJSC MegaFon

**66** We integrated Iskratel's UC/FMC solution commercially as m:stik/m:komunikator \*. With this solution, we have virtually spread our mobile network to the entire world. When connected to the internet anywhere, the user is part of Mobitel's network.

\* m:stik/m:komunikator are rich VoIP clients for UC, with SIM/Radius authentication.

Mitja Štular Chief Technology Officer Mobitel / Telekom Slovenije

66 The introduction of Iskratel UC into our network acts as an enabler for new services that we can offer to our demanding customers, whether they are enterprises or individual users. Having successfully deployed services in the B2B segment, we were encouraged to offer services of Iskratel UC to individual users: commercially introduced as "Dataphone", this profitable service attracts new users and expands the list of offered services.

We find Iskratel UC a unique and versatile platform that enables different deployment scenarios, and allows to optimise the expenses.

Marina Balasheva Head of Department of Products and Services PJSC Datagroup

**66** As a modern service provider, Kaztranscom makes telecommunications more dynamic.

On top of Iskratel UC solution, we created two unique services for our business customers. ON-OFFICE, an internal-communication tool over multiple devices and a joint workflow; and Virtual PBX that enables single identities, short numbers, white/black lists, and more.

Iskratel tailored the functionalities to our requirements, and successfully and consistently implemented them in time. Iskratel's modular approach enabled an easy customisation and fast integration. Iskratel has proven to be a reliable partner and solution provider.

Eugene Galberg
Technical Director
Kaztranscom

